



Dear Friends:

You may know that Team Impact, a group led by ICA Engineering, was selected by Richland County to serve as its Program Development Team for the Penny Sales Tax Program. We are honored by this selection, and we are excited about what it means for the future of our community.

One issue has arisen that concerns me. In fact, to be honest, it frustrates me greatly, and that is the notion that ICA Engineering is an outside company that has suddenly parachuted into this community for the sake of winning a contract. Nothing could be further from the truth.

In fact, ICA Engineering, formerly known as Florence & Hutcheson, has been a part of – and grown with – Columbia and Richland County for the last 30 years. From five employees in downtown Columbia in 1984, we now have 30 professionals who live, work, invest and raise their families right here. All work for the Penny Sales Tax contract will be performed in Richland County. For the past 30 years, ICA Engineering and its employees have paid state, county and city taxes here. We are also proud of the fact that the vast majority of these local employees are graduates of engineering programs at The Citadel, Clemson University and the University of South Carolina.

We also support many local charities and community organizations. We actively serve in our community through homeowners associations, churches and professional societies. I recently served as chair of the Issues Committee for the Greater Columbia Chamber of Commerce. We have supported organizations such as Epworth Children's Home and the Special Olympics. Many of us have served on School Improvement Councils and have been a part of Leadership Columbia as well. We also support and are active in local economic development agencies, like the Central SC Alliance, that focus on growing the area's economy and creating jobs.

Some of the many local and South Carolina projects we have done over the years include Highway 601 over the Congaree River located within the Congaree National Park and Highway 6 across the Lake Murray Dam. Our team has participated in sales tax programs in Beaufort County, Florence County, Dorchester County and York County, and we have designed major projects such as the \$100 million Bluffton Parkway 5A and 5B.

Our local history and commitment doesn't end with ICA Engineering. Team Impact also includes the Brownstone Construction Group, a long-term partner of ICA Engineering in other projects. Brownstone is a Richland County minority-owned company that has been a part of this community for nearly 10 years. Brownstone will be responsible for at least 20 percent of the work under this contract – by far the single most significant participation by a minority firm among all the groups that bid on the contract.

Leading the Penny Sales Tax Program in Richland County is more than a contract for ICA Engineering and Team Impact. It is an opportunity to put our time, talents and resources to work for the community we call home and to ensure that this community will be a growing, vibrant home not just to us, but to our children and grandchildren as well.

We're anxious to get to work and look forward to working with you and other community leaders to move this program forward. If you have any questions or would like to know more about the local roots and commitment of Team Impact, please call me at 254-5800.

Sincerely,

A handwritten signature in blue ink that reads "David E. Beaty".

David Beaty, PE
SC Regional Manager